

# SAHEL SALAMI

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## SUMMARY

As a Product Owner with over 12 years of experience in Artificial Intelligence and product management, I excel in leading cross-functional teams to develop innovative, market-responsive solutions. My expertise lies in transforming complex AI technologies into user-centric products, particularly within the realms of digital transformation and Industry 4.0. I am adept at strategizing product roadmaps, conducting market research, and implementing agile methodologies to drive successful product launches. Actively engaged in professional communities, I align market trends with product development, showcasing a blend of leadership and strategic vision. My skills bridge technical innovation with product strategy, reflecting a commitment to advancing AI applications across various industries. Feel free to adjust any specific details or metrics to better reflect your personal experiences and achievements.

## SKILLS & INTERESTS

**Skills:** Artificial Intelligence, AI Solution Design, Product Management, Market Analysis, AI Business Roadmap Development, Leadership, Digital Transformation, Agile Methodologies, Project Planning, Conflict Management, Problem-solving, Risk Assessment, Team Leadership.

**COMPUTER KNOWLEDGE:** Programming: Python • C/C++ • MATLAB • LATEX  
Tools/Platform: Scrum • Jira • Git • Docker

Communication Skills • Market Analysis • Business Intelligence  
Competitive Analysis • Product Roadmap • Project Leadership  
Go-to-Market Strategy

**Languages:** English • Persian (Native)

## EDUCATION

Islamic Azad University | PhD in computer engineering | Artificial Intelligence (AI)  
2019 – Present  
GPA: 19.28

Iran University of Science and Technology (IUST) | Master of computer engineering | Artificial Intelligence (AI)  
2012 – 2015  
GPA: 16.01

Qazvin University | Bachelor of computer engineering  
2008 – 2012  
GPA: 17.58

## PROFESSIONAL EXPERIENCE

### Product Owner | Fanap, Tehran

2022 – Present

- Developed a Minimum Viable Product (MVP) that was used to validate customer feedback and identify product enhancements
- Developed a business case that outlined the expected benefits of the product and associated costs
- Led a team of developers to ensure product features are delivered on time and meet quality standards
- Managed a product road map that identified customer needs and aligned with the company's overall business strategy
- Collaborated with cross-functional teams to ensure successful product launches
- Collaborated with industry partners to implement AI solutions

- Implemented agile methodologies
- Conducted market research and user testing
- Presented product updates and strategies to stakeholders
- Trained and mentored team members

**lecturer| Islamic Azad University, Tehran**

2013– Present

- Implemented digital technologies to enhance the student learning experience, Mentored and advised over 100 students on their academic and professional development

**Artificial intelligence consultant| Pasargad Electronic Payment, Tehran**

2023 – Present

- Partnered with development and marketing teams to shape high-impact go-to-market (GTM) strategy
- Leveraged customer insights and analytics to shape product marketing
- Chatbot setup consultant

**Artificial intelligence specialist, Product Manager| Behsazan Mellat, Tehran**

2018 – 2022

- Developed a road map that managed the product life cycle
- Developed detailed product specifications and user stories to ensure product quality and usability
- Managed product launch timelines and budgets, resulting in successful product launches with minimal delays or cost overruns
- Launching a chat bot in the call center of Bank Mellat
- Developed and implemented cutting-edge AI models
- Collaborated with industry partners to implement AI solutions
- Created and led a series of AI workshops

**Artificial intelligence consultant| Nanoelectronics, Tehran**

2021– 2022

- Led the development of AI-driven product features in Nanoelectronics

## PROJECTS & OUTSIDE EXPERIENCE

- RemoteSensing, 2024
- Smart Helmet For: Zarin Mine, 2023
- Smart GymMirror, 2022
- Smart agriculture system, 2023
- Music Recommender, 2022
- Drug Discovery, 2022
- Mellat Bank call center chatbot, 2021
- Intelligent character recognition , 2020
- Voice Command Recognition (ASR), 2019
- gamification in finance and banking For Mellat Bank, 2018
- AI Engineer - R&D Researcher, 2015
- Project Manager & AI Solution Designer, 2016

## CERTIFICATES

- ISO 9001:2015, Institute: AMH, 2023
- Objectives and key results (OKR), 2024

## RESEARCH

- Breast cancer diagnosis book in ultrasound images with the help of artificial intelligence Book Publisher: Aftab Giti, 2021
- Competition in the age of artificial intelligence Book Publisher: Bedoon, 2020